

Empirical Investigations in International Trade

32nd Annual Conference

October 17-19, 2025
University of Tennessee, Knoxville

Venue:

Haslam Business Building:
HBB 601 (sessions)
HBB 501 (breaks)

Sponsors:

[Haslam College of Business](#)
[Department of Economics](#)
[Office of Research, Innovation, & Economic Development](#)
<http://www.freit.org/EIIT/2025>

Agenda



THE UNIVERSITY OF
TENNESSEE
KNOXVILLE

Organizers:

[James Lake](#), University of Tennessee, Knoxville
[Georg Schaur](#), University of Tennessee, Knoxville
[Tibor Besedeš](#), Georgia Institute of Technology

Program Committee:

[James Lake](#), [Georg Schaur](#)



Friday, October 17, 2025

8:00 – 9:00 a.m. Continental Breakfast

Session 1

Chair: [James Lake](#), University of Tennessee Knoxville

9:00 – 10:00 a.m. [How Globalization Changes the Level and Structure of CEO Compensation](#)

➤ [David Hummels](#), Purdue University

Discussant: [Sergey Nigai](#), University of Colorado Boulder

10:00 – 10:15 a.m. Break – Beverages provided

10:15 – 11:15 a.m. [The Political Economy of Imperial Trade Policy](#)

➤ [Peri da Silva](#), Kansas State University

Discussant: [Sang Min Lee](#), University of South Carolina

11:15 – 11:30 a.m. Break – Beverages provided

11:30 – 12:30 p.m. [Multiproduct Transactions in International Markets](#)

➤ [Ji Hye Heo](#), Oberlin College

Discussant: [Shafaat Yar Khan](#), Syracuse University

12:30 p.m. – 1:30 p.m. **Lunch** (provided)

Session 2

Chair: [Alexandre Skiba](#), University of Wyoming

1:30 – 2:30 p.m. [Unpacking Non-Tariff Measures: Beyond the Tip of the Iceberg](#)

➤ [Shafaat Yar Khan](#), Syracuse University

Discussant: [Peri da Silva](#), Kansas State University

2:30 – 2:45 p.m. Break – Beverages provided

2:45 – 3:45 p.m. From Discrete Choice to Distributions: Equivalence Results in Selection Models

➤ [Sergey Nigai](#), University of Colorado Boulder

Discussant: [Hamid Firooz](#), North Carolina State University

3:45 – 4:00 p.m. Break – Beverages provided

4:00 – 5:00 p.m. [Specialize or Innovate? Product Scope Adjustment and Productivity Growth](#)

➤ [Manho Kang](#), Georgia Institute of Technology

Discussant: [Joel Rodrigue](#), Vanderbilt University

Adjourn

6:00 – 9:00 p.m. Dinner – [Vida](#) – by invitation

Saturday, October 18, 2025

8:00 – 9:00 a.m. Continental Breakfast

Session 3

Chair: [Volodymyr Lugovskyy](#), Indiana University

9:00 – 10:00 a.m.

Understanding Trade Imbalances

- [David D. Shin](#), University of Tennessee Knoxville

Discussant: [Armen Khederlarian](#), Hunter College CUNY

10:00 – 10:15 a.m.

Break – Beverages provided

10:15 – 11:15 a.m.

Cargo Ships & Coastal Smog: A Case Study of San Pedro Bay

- [Philip Economides](#), Texas Tech University

Discussant: [Alexandre Skiba](#), University of Wyoming

11:15 – 11:30 a.m.

Break – Beverages provided

11:30 – 12:30 p.m.

Labour Scarcity and Productivity: Insights from the Last Nordic Plague

- [Max Marczinek](#), University of Oxford

Discussant: [Kerem Cosar](#), University of Virginia

Keynote Lunch

Chair: [Georg Schaur](#), University of Tennessee, Knoxville

12:30 – 1:45 p.m.

[Beata Javorcik](#), University of Oxford and EBRD

“Sanctions and the Shifting Landscape of Global Trade”

Session 4

Chair: [Tibor Besedeš](#), Georgia Institute of Technology and FREIT

2:00 – 2:15 p.m.

FREIT Updates

2:15 – 3:15 p.m.

Ports, Roads, and Structural Change

- [Aishwarya Kekre](#), University of Virginia

Discussant: [Manho Kang](#), Georgia Institute of Technology

3:15 – 3:30 p.m.

Break – Beverages provided

3:30 – 4:30 p.m.

The Pro-Competitive Gains and Losses from Trade Around the World

- [Hamid Firooz](#), North Carolina State University

Discussant: [Volodymyr Lugovskyy](#), Indiana University

4:30 – 4:45 p.m.

Break – Beverages provided

4:45 – 5:45 p.m.

Foreign Manufacturing Jobs and Women: Impacts on Work, Marriage, and Childbirth

- [Brian McCaig](#), Wilfrid Laurier University

Discussant: [Huilin Zhang](#), Purdue University

6:00 – 9:00 p.m.

Pizza and Beer – [Alliance Brewing](#) – by invitation

Sunday, October 19, 2025

8:00 – 9:00 a.m. Continental Breakfast

Session 5

Chair: [Georg Schaur](#), University of Tennessee Knoxville

9:00 – 10:00 a.m. [Recovering Credible Trade Elasticities from Incredible Trade Reforms](#)

➤ [Armen Khederlarian](#), Hunter College CUNY

Discussant: [Anmol Agarwal](#), University of Virginia

10:00 – 10:15 a.m. Break – Beverages provided

10:15 – 11:15 a.m. [Import Decisions Under Expected Tariff Increases](#)

➤ [Sang Min Lee](#), University of South Carolina

Discussant: [David D. Shin](#), University of Tennessee Knoxville

11:15 – 11:30 p.m. Break – Snacks and beverages provided

11:30 – 12:30 p.m. [Gender-Specific Transportation Costs : Evidence from India's Pink Slip Program](#)

➤ [Kerem Cosar](#), University of Virginia

Discussant: [Brian McCaig](#), Wilfrid Laurier University

Adjourn Conference

Participants

Anmol Agarwal	University of Virginia
Tibor Besedes	Georgia Institute of Technology
Kerem Cosar	University of Virginia
Philip Economides	Texas Tech University
Hamid Firooz	North Carolina State University
Jihye Heo	Oberlin College
David Hummels	Purdue University
Beata Javorcik	University of Oxford
Manho Kang	Georgia Institute of Technology
Aishwarya Kekre	University of Virginia
Shafaat Khan	Syracuse University
Armen Khederlarian	Hunter College CUNY
James Lake	University of Tennessee, Knoxville
Sang Min Lee	University of South Carolina
Volodymyr Lugovskyy	Indiana University
Max Marczinek	University of Oxford
Keith Maskus	University of Colorado Boulder
Brian McCaig	Wilfrid Laurier University
Sergey Nigai	University of Colorado Boulder
Joel Rodrigue	Vanderbilt University
Georg Schaur	University of Tennessee, Knoxville
David D. Shin	University of Tennessee, Knoxville
Peri da Silva	Kansas State University
Alexandre Skiba	University of Wyoming
Huilin Zhang	Purdue University