

# Empirical Investigations in Trade and Geography

**July 3-5, 2009**

Hosted by

The University of Melbourne  
Department of Economics

Sponsored by:

University of Melbourne, Dept. of Economics  
Asian Economics Centre, Centre for  
Microeconometrics

Faculty of Economics and Commerce  
and

FREIT: Forum for Research in Empirical  
International Trade

Organizers:

Russell Hillberry, University of Melbourne  
Jon Haveman, Beacon Economics

## Friday, July 3, 2009

8:30 – 9:00 a.m.

Register

### Session 1

9:00 – 10:00 a.m.

Chair: Donald MacLaren, University of Melbourne

“International Trade in a Model of Sales with Sails: Theory  
and Empirics”

- Phillip McCalman, University of California – Santa Cruz

*Discussant: David Prentice, LaTrobe University*

10:00– 11:00 a.m.

“Smoothing Demand Fluctuations within Industries Using  
Flexible Production”

- Georg Schaur, University of Tennessee

*Discussant: Phillip McCalman, University of California – Santa Cruz*

11:00–11:15 a.m.

Coffee Break

11:15 – 12:15 a.m.

“Why Do Trade Costs Vary?”

- Richard Pomfret, University of Adelaide

*Discussant: Alexandre Skiba, University of Wyoming*

12:15 – 2:00 p.m.

**Lunch**

## Session 2

Chair: Jon Haveman, Beacon Economics

2:00 – 3:00 p.m.

“From Beijing to Bentonville: Do Multinational Retailers Link Markets?”

- Deborah Swenson, University of California – Davis

*Discussant: Cong Pham, Deakin University*

3:00 – 3:15 p.m.

Coffee Break

3:15 – 4:15 p.m.

“Offshoring, Immigration, and the Native Wage Distribution”

- William Olney, University of Colorado

*Discussant: Deborah Swenson, University of California – Davis*

4:15 – 5:15 p.m.

“Paths of Development and Wage Variations”

- Kozo Kiyota, Yokohama National University

*Discussant: William Olney, University of Colorado*

***Adjourn***

## Saturday, July 4, 2009

### Session 3

Chair: Beata Smarzynska Javorcik, University of Oxford

9:00 – 10:00 a.m.

“Quality Choice: Effects of Trade, Transportation Cost and Relative Country Size”

- Volodymyr Lugovskyy, Georgia Institute of Technology

*Discussant: Richard Pomfret, University of Adelaide*

10:00 – 11:00 a.m.

“Kicking the bad apples out: Tariff liberalization and bilateral trade”

- Alan Spearot, University of California – Santa Cruz

*Discussant: Volodymyr Lugovskyy, Georgia Institute of Technology*

11:00 – 11:15 a.m.

Coffee Break

11:15 – 12:15 a.m.

“Estimating the Gravity Model When Zero Trade Flows are Frequent”

- Cong Pham, Deakin University

*Discussant: Chiara Tomasi, University of Urbino*

12:15– 2:00 p.m.

**Lunch**

**Keynote Speaker: Peter Lloyd, University of Melbourne**

**“Empirical Research and its Policy Relevance”**

**Student Union Building, Raymond Priestley Room**

## **Session 4:**

Chair: Phillip McCalman, University of California – Santa Cruz

2:00 – 3:00 p.m.

“Firm Heterogeneity: Do Destinations of Exports and Origins of Imports Matter?”

- Chiara Tomasi, LEM (Laboratory of Economics and Management), S.Anna School of Advanced Studies, Pisa

*Discussant: Beata Smarzynska Javorcik, Oxford University*

3:00 – 3:15 p.m.

Coffee Break

3:15 – 4:15 p.m.

“Immigration, Firm Relocation and Welfare of Domestic Workers”

- Alexandre Skiba, University of Wyoming

*Discussant: Alan Spearot, University of California – Santa Cruz*

4:15– 5:15 p.m.

“European Enlargement and the Free Movement of Labor”

- Mina Kim, U.S. Bureau of Labor Statistics

*Discussant: Russell Hillberry, University of Melbourne*

**Adjourn**

**6:30 p.m.**

**Conference Dinner: The Garage Café  
221 Berkeley St, Carlton**

## **Sunday, July 5, 2009**

## **Session 5:**

Chair: Russell Hillberry, University of Melbourne

9:00 – 10:00 a.m.

“Migration, Trade, and Investment”

- Ben Dolman, Australian Federal Treasury

*Discussant: Georg Schaur, University of Tennessee*

10:00 – 11:00 a.m.

“Roll out the Red Carpet and They Will Come: Investment Promotion, Information Asymmetries and FDI Flows”

- Beata Smarzynska Javorcik, Oxford University

*Discussant: Kozo Kiyota, Yokohama National University*

11:00 – 11:15 a.m.

Coffee Break

11:15 – 12:15 a.m.

“Networks in Growth: Product Space, Small World Networks, and Growth Acceleration”

- Raja Kali, University of Arkansas

*Discussant: Jorge Batista, Federal University of Rio de Janeiro*

***Adjourn Conference***